

# CAMP CARD GUIDE

**A SCOUT IS... THRIFTY**



## HOW THE CAMP CARD SALE WORKS

The Camp Card fundraiser is a risk-free fundraiser designed to assist Scouts in fundraising for their summer activities while reducing out-of-pocket costs for their families. Each camp card contains over \$300 in coupons which the Scouts sell for \$10 while earning a 50% commission!

- There is no upfront cost.
- Units can take the number of cards that they plan to sell and can return any undamaged, unsold cards by April 19 (or before if they are unable to sell them)
- Units immediately keep their 50% commission from cards sold; the remaining revenue from Camp Card sales is returned to Council!
- Units can check out up to 200 cards at a time; as sold cards are paid for, units may check out additional cards. This is to ensure that no individual unit or Scout is sitting on several cards they do not intend to sell and that all units can secure additional cards as needed throughout the sale.

## CUB SCOUTS

- 6 cards: Earn one Scout and one adult's way to Trailblazers (Valued at \$30)
- 8 cards: Earn one Scout and one adult's way to Day Camp (Valued at \$40)
- 35 cards: Earn your way to Resident Camp (Valued at \$175)
- 53 Cards: Earn one Scout and one adult's way to Resident Camp (Valued at \$265)
- 67 Cards: Will earn a full summer of camping for one Scout and one adult (All above).

## SCOUTS BSA, VENTURERS, EXPLORERS, AND SEA SCOUTS

- 86 Cards: Earns one Scout to our INWC Camps (Valued at \$430)
- 128 Cards: Earns one Scout & one Adult to INWC Camps (Valued at \$640)







## IMPORTANT DATES

- March 17 ..... Camp Card Distribution – Questions & Answers Forum  
March 18-19..... Camp Cards available at Council – Sale Begins  
April 5 ..... Sales Progress Checkpoint: units submit # of cards sold to date  
April 19..... Sale Ends: units return money or unsold camp cards no later than April 23  
April 23 ..... **HARD DEADLINE:** Units Charged for each camp card not returned

## STOREFRONTS

Many Scouts sell camp cards in front of community businesses in addition to door-to-door sales. It is the Unit/Scout's responsibility to check with the store management to arrange sales. We advise that you speak to your local businesses, venues, churches, and other supporting organizations in your community about the possibility of supporting Scout fundraisers.

**Remember – no storefront sales in front of Rosauers or Super 1.**

## BSA FUNDRAISER SELLING GUIDELINES

- Camp Cards, Product Sales, and Popcorn are the only Council-approved fundraisers and do not require submission of the Money Earning Guideline. Direct solicitation by leaders or youth members of cash donations from community businesses, individuals, service organizations, etc., is not allowed. Units raise their needed funds through approved product sale and fundraising events, payments from member dues, and family support
- Revenue from sales can be returned to the Inland Northwest Council office at any time throughout the campaign. For each card sold, units keep \$5 and are responsible for returning the remaining \$5 in revenue to the council.

## RETURN POLICY

Unsold, undamaged cards can be returned to the Inland Northwest Council office at any time throughout the campaign. The cards **MUST** be in new condition (including snap-off discounts). We cannot accept cards that have been damaged.

## **SALES END APRIL 19TH RETURNS AND PAYMENT HARD DEADLINE IS APRIL 23RD.**

Any cards lost, misplaced, damaged, etc., not returned to the council office by April 23 will be considered sold and will be charged to the Unit's account. It is the unit Camp Card Chair's sole responsibility to ensure that they return their cards and monies by the end of the sales period. Be sure Scouts and parents treat each card as if it were a \$10 bill!

## SALES SUPPORT

Contact Marcia Hunt, Development Director | [marcia.hunt@scouting.org](mailto:marcia.hunt@scouting.org)  
We are here to help!

Sign Up Today @  
<https://www.nwscouts.org/campcards>



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